



Confidence
BEYOND
Compliance

Avetta
Summit 2025
SYDNEY

BREAKOUT SESSION

Maximising Your Value as a Supplier

Increasing Visibility & Velocity

Meet Your Presenters



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Supplier Forward: Our Commitment to You

Be Ready to Work Faster

Meet client requirements quickly so you can start working faster.

Strengthen Your Client Relationships

Build trust as a qualified supplier, opening the door to more work.

Protect Your People

Minimise risks, prevent costly incidents, and keep your workforce safe and compliant.

Grow Your Business

Connect with new clients – 400+ connections are made every week.



Avetta Connect Makes Compliance Easier



Clear, Simple Compliance

Dashboards highlight exactly what's needed to get job-ready.



Streamlined Processes

Upload documents once and share across multiple clients – reduced duplication.



Faster, Smarter Workflows

AI-powered prompts recall previous answers, making account setup quick.

Turn Audit Tasks into Approvals Faster



Right Person

Primary Contact should complete the audit to ensure all communications go to the right place.



Prepare Early

Gather key documents like WHS plans, safe work procedures, and JSA forms before you start.



Generic Evidence

Upload company-wide policies and procedures, not site or client-specific paperwork.



Save & Return

Complete the audit in stages and use the save function before submitting.



Avetta's Local Auditing Team

You're supported by a team of experienced auditors across Australia who understand your industry and are committed to helping you get audit-ready with confidence.



SCAN ME

Download our guidelines for
a Successful Manual Audit

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Listening, Learning, & Acting on Supplier Feedback

Your feedback is shaping how we improve the Avetta experience.

Listening & Improving Together

Simplicity & Usability

"The website is clunky and hard to navigate."

"Need to simplify – too many emails and repeated uploads."

Document & Compliance

"The questions don't consider the size of our organisation or nature of our operations."

"Uploading the same insurance documents is inefficient."

Cost & Value

"Very expensive for a small business."

"Avetta is mandated by clients but offers limited direct benefit."

"Costs aren't justified from our perspective."





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Simplicity & Usability

Workforce Portal

Workforce Portal

One hub

Clear dashboards

Smart notifications

Shared approvals

Simplified payments

The screenshot displays the Avetta Workforce Portal interface for Komatsu Australia Pty Ltd. The top navigation bar includes the Avetta logo, 'Actions' and 'Worker' tabs, and a dropdown menu showing the current client. Below the navigation bar, a search bar prompts the user to 'Please select client(s) you would like to focus on'. A prominent orange notification banner indicates '35 expiring worker subscriptions to review' and '1417 expired worker subscriptions to review'. The main content area is divided into two sections: 'Action Required' and 'Competencies'. The 'Action Required' section lists various tasks with associated counts and status indicators: Subscription (35 expiring, 1417 expired), Competencies (96 expiring, 3771 expired), Training (0), User (0), and Photo (0). The 'Competencies' section features a search bar and a list of worker records. The first record is for Byron Blaise Scott (1620863) at MACHEnergy, showing an expired status and a link to view details. The second record is for Klinton Harmer (4789326) at RioTinto, also showing an expired status and a link to view details, along with an 'Add Subscription' button.

Avetta Actions Worker Komatsu Australia Pty Ltd

Please select client(s) you would like to focus on

35 expiring worker subscriptions to review.
1417 expired worker subscriptions to review.


Action Required

Subscription	35	1417	>
Competencies	96	3771	>
Training	0		>
User	0		>
Photo	0		>

Competencies Search by ID or Name

Byron Blaise Scott (1620863) MACHEnergy	EXPIRED	>
CS Medical Restricted (Thiess - CHPP - Sedgman), Medical Assessment, CS Medical Restricted (Thiess - CHPP - Sedgman)		
Klinton Harmer (4789326) RioTinto	EXPIRED	>
Heavy Rigid (Class HR), Driver, Govt Licence/Authority, Heavy Rigid (Class HR)		

Add Subscription

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Document & Compliance

AI-Powered Answer Prompts

AI-Powered Answer Prompts

Identifies duplicate or similar questions

Displays previous responses

Reduces time to completion

Improves data consistency

The screenshot displays a web application interface for "Avetta POF - United States Company Information". The top navigation bar includes a "Current Tasks" link, a notification bell, a user profile icon, and a "Text Default 16px" setting. A green "Submit" button is located in the top right corner. The main content area shows a progress bar at "42% Complete" and a list of tasks on the left, with "Company Safety Details and Instructions" (4/4) selected. The form fields on the right include: "United States" (header), "What is your company's federal tax ID number?" (with a link to "Taxpayer Identification Numbers" and a text input field), "State of Incorporation:" (with a text input field), "When did your company begin operation?" (with a text input field), "EEO (Equal Employment Opportunity) Category?" (with a link to "EEO Categories" and a text input field), and "Please indicate your company's business entity / form of business within this country." (with a text input field). Each input field has a "Previous Response(s)" link below it.

Current Tasks

Avetta POF - United States Company Information
Period: 2024

Submit

42% Complete

Show Status Updates Print

Company Safety Details and Instructions 4/4

United States

What is your company's federal tax ID number?
[Taxpayer Identification Numbers](#)

Enter your federal tax ID

Previous Response(s) v

State of Incorporation:

Enter your State of Incorporation

Previous Response(s) v

When did your company begin operation?

Enter Year

Previous Response(s) v

EEO (Equal Employment Opportunity) Category?
[EEO Categories](#)

Enter EEO Category

Previous Response(s) v

Please indicate your company's business entity / form of business within this country.

Enter Company's Business Entity



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Cost & Value

In-app Connection Management

In-app Connection Management



See the cost of a connection prior to being connected



Alert that a connection is being requested



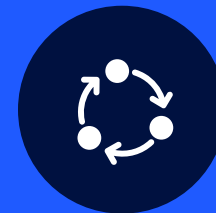
See the impact of the new connection



Approve or reject a connection request in app



10 Day connection review period



Feedback loop back to the client

In-app Connection Management

The screenshot displays the 'Profile' section of an application. The top navigation bar includes 'COMPANY PROFILE', 'CONNECTION MANAGEMENT' (highlighted), 'MEMBERSHIP', and 'USER MANAGEMENT'. Below this, a sub-navigation bar shows 'Pending Requests' (19), 'Active Connections' (20), and 'Removed Connections' (12). The 'Active Connections' section is expanded, showing a list of connections for 'Viking Industries'. The table lists client sites, connection types, dates added, and connection statuses, with a 'Remove' button for each entry.

Client Site	Connection Type	Date Added	Connection Status	Actions
Pacific Distribution	Direct	03/10/2023	Active	Remove
Central Plains Distribution	Direct	03/10/2023	Active	Remove
Atlantic Coast Distribution	Direct	03/10/2023	Active	Remove
Great Lakes Distribution	Subcontractor	03/10/2023	Active	Remove
Southern Frontier Distribution	Direct Subcontractor	03/10/2023	Active	Remove

New tab in your profile

Detailed view of active connections

Removed/past connections

Each connection is actionable



In-app Connection Management

Profile

COMPANY PROFILE CONNECTION MANAGEMENT MEMBERSHIP USER MANAGEMENT

Active Connections 20 Removed Connections 0

Reason for Connection Removal

Viking Industries - Site Name

Please help us understand why you're removing this connection. Your feedback helps us improve our service.

Reason selected is provided to the client

Impact on Your Account

You're trying to remove your last connection to this client. Since you've already paid, you can choose how to move forward.

☐ Keep Until Renewal **Recommended**

Your connection will remain active until your renewal date, and we will automatically remove it before your next bill.

☐ **Remove Now**

You and the client will no longer be able to see each other at this site, and all client-specific forms will be removed.

Connection Removal Confirmed

Your Connection is scheduled for removal

This connection will not auto-renew and is scheduled to be removed at your renewal: January 12, 2026

What Happens Next?

- Connection remains fully active until renewal date
- Automatic removal before next billing cycle
- You can cancel this request any time before renewal date

Connection Removal Confirmed

Connection removal is complete

- You have already prepaid for this connection
- It is no longer visible in your account or the client's
- You can reconnect anytime by viewing the Removed Connections tab





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Increasing Visibility

Turn Compliance into Opportunity

Your Avetta Profile: Stand Out to Clients

Highlight your expertise,
experience, and safety culture

Supplier Settings

Safety SensitiveOffsite ServicesMaterial Supplier or Manufacturing ServicesEducation ServicesIT, Hardware, and Software ServicesOnsite Industrial or Construction ServicesSmall Business

Trades

Add New

Mining (except Oil and Gas)	<input checked="" type="checkbox"/> Primary <input checked="" type="checkbox"/> Self-Performed <input checked="" type="checkbox"/> Manufacture	
Agriculture	<input type="checkbox"/> Primary <input checked="" type="checkbox"/> Self-Performed <input checked="" type="checkbox"/> Manufacture	
Electrical Services	<input type="checkbox"/> Primary <input type="checkbox"/> Self-Performed <input type="checkbox"/> Manufacture	

Profile

[COMPANY PROFILE](#)[CONNECTION MANAGEMENT](#)[MEMBERSHIP](#)[USER MANAGEMENT](#)

Profile Strength

The more you complete, the more discoverable you are to clients in the network that are looking for you to do work for them.

Next: Add company description

Avetta APAC Test Account
Member since 11/15/2023
6144444444
Number of employees: 10
4544, 680 George St, Sydney NSW 2000, Australia

DBA

No DBA names.

Company Description

There is no description.

Diversity Classifications

Please add applicable diversity.

Create your Avetta Partner account

Add a primary trade
Search and add all of your trades by code or industry.

Add all office locations or service areas
Get discovered by clients searching for suppliers who can do work in the areas they want.

4 **Add company description**
Let Clients and Suppliers know more about your company and the services you provide.

5 **Add certifications and licences**
Provide more verification on the work and services your company provides.



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Roundtable Discussion

Shaping What's Next Together



Discounts on
services, insurance,
or goods



Opportunities
to connect
with peers



Access to safety
training or
certifications



Tools to simplify
compliance
documentation



Verified Avetta
badges (digital
or stickers)



Better tools to
find work from
new clients

What added benefit would be the most valuable for you and/or your business?

Discounts on services, insurance, or goods	Access to safety training or certifications	Tools to simplify compliance documentation
Opportunities to connect with peers	Verified Avetta badges (digital or stickers)	Identify potential clients who are already on the Avetta platform



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Get the Most out of Summit

1:1 Assistance



Stop by the Help
Desk if you need
assistance with your
Avetta Account