

ROWAN COMPANIES, INC.
2800 POST OAK BOULEVARD, SUITE 5450
HOUSTON, TEXAS 77056-6189

You Are Required to Register for the Rowan Companies Supplier Management Program

Dear Valued Supplier,

Rowan Companies is highly committed to responsible work practices that protect the environment, safety and health of its employees, contractors and all those partnered with us. As part of this commitment, we are determined to work exclusively with select companies that demonstrate the same values to appropriate safety plans, superior safety performance, industry best practices, and established training programs required to meet regulatory requirements. Your company has been identified as one that conducts environmentally sensitive activities or whose employees engage in activities that may present a higher level of risk if safety precautions are not taken.

Rowan has partnered with Avetta — a contractor prequalification and compliance management service — to ensure a safe and sustainable workplace for all Rowan employees, contractors, suppliers, and customers. Avetta, the world's leading provider of supply chain risk management solutions, delivers a simplified online registration process and excellent customer service to assist you.

Avetta will help make this transition in Rowan's HSE management process as seamless as possible while providing valuable services and benefits. The registration period is from **Friday, June 30th, 2017** to **Friday, September 29th, 2017**.

All contractors and suppliers who wish to continue qualifying for ongoing projects and bid opportunities with Rowan must be registered with Avetta by the timeline established below.

Three Steps to "Complete" Status

Step 1 - Required by Monday, July 31st, 2017:

- ✓ Register on organizer.avetta.com/Registration.action and select Rowan Companies

Step 2 - Required by Thursday, August 31st, 2017:

- ✓ Prequalify to work with Rowan Companies as detailed in the Avetta system

Step 3 - Required by Friday, September 29th, 2017:

- ✓ Achieve "Complete" status as detailed in the Avetta system

We look forward to your continued partnership as we elevate workplace safety.

Regards,



Fred Brooks
Executive Vice President, Operations and Engineering

Service Breakdown and Benefits to Contractors



DocuGUARD



InsureGUARD



AuditGUARD

- ✓ **VISIBILITY:** Provide visibility into how your company operates its business. Report safety and track historical performance using lagging and leading indicators to help make better business decisions.
- ✓ **EXPOSURE:** Be in front of buying organizations at the time they are interested in your goods or services. Showcase your company's strengths and ability to not only safe, but competitive and available.
- ✓ **EFFICIENCY:** Significantly reduce time and effort needed to pre-qualify for and maintain on-going work. Let the Avetta team do the heavy lifting by streamlining the process and providing expert guidance and support.
- ✓ **QUALITY:** Always have up-to-date qualification data reported in real time to clients. Information where possible is verified to ensure accuracy and yearly updates provides your clients with recent data.
- ✓ **VERIFIED:** Avetta insurance specialists will thoroughly review submitted certificates and ensure the criteria is met.
- ✓ **GUIDANCE:** Avetta Insurance and Safety Professionals not only identify shortfalls or areas for improvement, they will advise you on the best way to meet client, jurisdictional, and regional requirements.
- ✓ **ALERTS:** Be notified when information is expiring to ensure seamless approval status.

Avetta Membership Pricing

For suppliers that are not already active in the Avetta system, there is a one-time registration fee of \$249, then an annual membership fee of \$318 or \$817 based on safety risk and pre-qualification requirements. You may elect to receive discounts for a multi-year membership and will see these options when you register. If your company is already a member of Avetta or if you elect to associate with other Avetta clients, a tiered pricing structure applies that will be shown to you upon making your selections.

Register Now: organizer.avetta.com/Registration.action

Get more info: Rowan Companies and Avetta will conduct webinar sessions to discuss their new partnership, answer questions, and assist with the registration process. We encourage all contractors to join. The webinars are scheduled for:

Session 1: Tuesday, July 11th, 2017 at 10:00 AM Central Standard Time

Session 2: Thursday, July 13th, 2017 at 2:00 PM Central Standard Time

Please refer to the following link for more detail: <http://pages.avetta.com/RowanCompanies>

Talk to an Avetta Representative: 1-877-725-3022